

## Samuel H. Steinberg, Ph.D., FACHE

### SENIOR STRATEGIST

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Sam has had a distinguished career in the health care field, having served in senior management positions, including the chief executive position, for five academic medical centers and on the faculty of five colleges and universities. Most recently, he has been serving as a consultant for a variety of health care organizations, including pediatric and specialty hospitals, community hospitals, and major teaching hospitals.

As chief operating officer (deputy chair) of the Department of Medicine at Temple University School of Medicine, Sam reorganized the departmental administrative structure—improving clinical operations and financial operations. He also led the development and implementation of the Temple University Physicians’ strategic and marketing plans and managed the complete redesign of School of Medicine website.

During his seven-year tenure as executive vice president and chief operating officer at the Philadelphia College of Osteopathic Medicine, Sam managed \$100 million in new construction and renovation to rebuild the entire campus. He also created a captive insurance program resulting in over \$10 million in savings. With his academic colleagues, Sam developed three new academic programs, resulting in increased enrollment and profitability for the college.

In addition, Sam’s career has included experience with planning and constructing several new hospitals and ambulatory care facilities, creating a successful physician-hospital organization to market physician services, and developing a business and marketing plan for a health care search firm.

Sam has held lecturer or adjunct faculty positions at Penn State University, Philadelphia College of Osteopathic Medicine, Drexel University, Temple University, and Hahnemann University. He has a bachelor’s degree, magna cum laude, from The Pennsylvania University, an MBA in health care administration from Temple University, and a doctorate in organization and management from Capella University. He is a fellow of the American College of Healthcare Executives and the College of Physicians of Philadelphia, and a member of the Society for Healthcare Strategy & Market Development and the Medical Group Management Association.